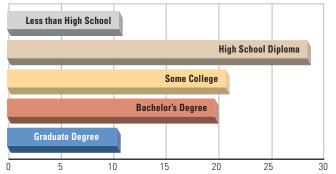
NEW HAMPSHIRE

New Hampshire Division of Econ. Dev. 172 Pembroke Rd. Concord, NH 03302

Roy Duddy, Director 603-271-2341



Work Force Education by Percentage



Private Sector Employment
534,700 jobs

12.3%

Manufacturing
65,900 jobs
Goods
Producing
89,400 jobs

83.3%
Service Providing
445,300 jobs

Employment by
Majority-Owned U.S. Affiliates of
Foreign Firms in 2007: **37,500**Percent of Total State

Employment: **6.6**

Median Hourly Wage for Production Occupations: \$14.66 Right-to-work state? NO

U.S. Recovery Act Highlight: North Country Council (northern N.H.) **\$4.2 million**

Did You Know?

- Ninety-two percent of New Hampshire's population aged 25 and older holds a high school diploma or higher degree, the fourth most in the U.S.
- New Hampshire has the second highest per capita percentage of hightech workers in the U.S.
- New Hampshire has been ranked as the Most Livable State by CQ Press for five consecutive years.
- The Community Development Finance Authority (CDFA) was recently awarded \$3.5 million by the Office of Energy and Planning's State Energy Program, from the American Recovery and Reinvestment Act, to develop
- and implement a low-interest loan and grant program to help finance energy improvements in buildings owned by small, medium, and large businesses and non-profit organizations statewide.
- New Hampshire exports reached a record all-time high of \$3.7 billion in 2008, representing an increase of over 28 percent from 2007, when the previous record was established. The Granite State is currently the 8th fastest growing state in the U.S. for exports and is the fastest growing state in the Northeast.





Selected Corporate Facility Projects 2009 Investment Company City County N/E **Product Employment** Type (in millions) Mascoma Corp. Lebanon Grafton HQ Ν **Biofuels** \$60 FW Webb Concord Merrimack DW/OF Ν **HVAC** Equipment Nanocomp Concord Merrimack MF Ε Aerospace Technologies Inc. parts

MF = Manufacturing OF = Office HO = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expanded

Legislative Update

- According to the Business and Industry Association of New Hampshire, "lawmakers cobbled together a budget using motor vehicle fee increases, another cigarette tax increase, a new tax on LLC distributions and a rooms and meals tax increase." Among the measures fended off by the business community until 2010 was a suspension of the business enterprise tax credit against the state's business profits tax.
- Like the federal law it strengthens, the New Hampshire WARN Act requires businesses to give workers 60 days advance notice of a closing or mass layoff. The act applies to businesses with 75 or more employees.
 Federal law requires a warning to be issued for businesses with 100 or more employees.
- Gov. John Lynch has issued an executive order creating a Gaming Study Commission to conduct a review of various models for expanded gaming in New Hampshire.

PRO

CON

Competitive cost of business

Lowest tax burden in U.S.

Affordable land and buildings

Accessible state government

Close to major northeast markets

Tree sap bard to get off car

It's hard to find a downside to doing business in New Hampshire. Our state boasts a co-operative, business focused government; an extremely skilled workforce and one of the most envious tax structures in the country. And PSNH can be a valuable partner by providing some of the lowest, most reliable electric power in the region, as well as assistance with important business issues like site selection, environmental analysis, and energy efficiency studies. We can even put you in touch with the people who will help your business prosper in our state, like government officials, policy makers and community leaders. If this sounds good to you, talk with us. Call Pat McDermott, **PSNH** Economic and Community Development Manager, at 800.490.7764.



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