

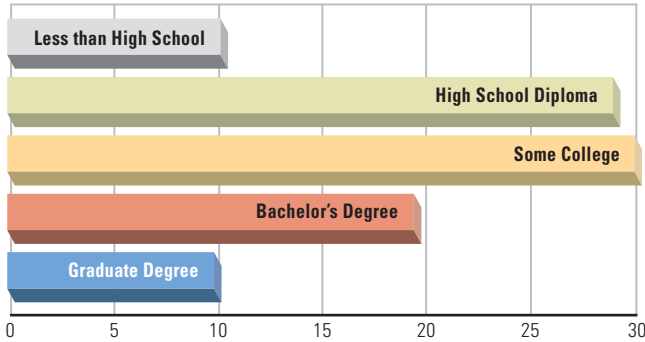


# KANSAS

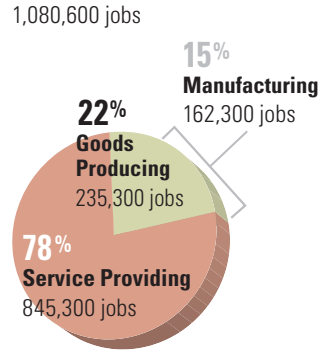
**Kansas Dept. of Commerce**  
**1000 SW Jackson St., Ste. #100**  
**Topeka, KS 66612**  
 Bill Thornton, Sec. of Commerce  
 913-345-8347

**Governor: Sam Brownback (R) thinkbigks.com**  
**Population 2010: 2,831,830 Population growth forecast 2010-2014: 3.96% Median household income: \$55,570**

### Work Force Education by Percentage



### Private Sector Employment



### 2010 New Economy Index Rankings

Overall Ranking: **26**  
 Immigration of Domestic and Foreign Knowledge Workers: **T12**  
 Manufacturing Value-Added: **43**  
 Export Focus of Manufacturing and Services: **38**  
 Industry Investment in R&D: **34**

Median Hourly Wage for Production Occupations: **\$14.34**  
 Right-to-work state? **YES**

### Did You Know?

- Kansas' Job Expansion and Investment Credit sunset on December 31, 2010.
- The High Performance Incentive Program provides tax incentives to eligible employers that pay above-average wages and have a strong commitment to worker skills development. Incentives include: (1) 10-percent income tax credit for eligible capital investment that exceeds \$50,000 at

a company's qualified business facility, with a carry-forward that can be used in any of the next 10 years in which the qualified business facility re-qualifies for HPIP; (2) sales tax exemption to use in conjunction with the company's eligible capital investment at its qualified business facility; (3) training tax credit of up to \$50,000; and (4) priority consideration for access to other business assistance programs.

### Legislative Update

Gov. Parkinson signed legislation establishing the Transportation Works for Kansas (T-Works) Program. HB 2650 sets out legislative intent regarding the program and provides that the program expenditures be made for purposes including, but not limited to:

- Preservation projects;
- Expansion and economic opportunity projects, selected using criteria including engineering and traffic data, local consultation, and an economic impact evaluation; however, no expansion or economic opportunity project could be selected before February 1, 2011, unless funded by Build America bonds;
- Modernization projects (such as widening lanes or shoulders and upgrading interchanges);
- Expanded railroad, aviation, and public transit programs; and
- A multi-modal economic development program to provide assistance for transportation-sensitive economic opportunities on a local or a regional basis.

### Selected Corporate Facility Projects 2010

Company	City	County	Type	N/E	Product	Investment (in millions)	Employment
Cerner Corp.	Kansas City	Wyandotte	HQ	N	Software	\$400	4000
General Motors Corp.	Kansas City	Wyandotte	MF	E	Automobiles	136	
Allen Foods	Topeka	Shawnee	MF	N	Bakery	30	50
Cargill	Wichita	Sedgwick	MF	E	Soybeans	14	
Comprehensive Logistic Inc.	Kansas City	Wyandotte	DW	N	Logistics	10	40
FedEx Freight	Wichita	Sedgwick	DW	E	Logistics	10	30
Hoefler Wysocki Architects	Leawood	Johnson	OF	N	Architectural Services	5	60
Spartech Corp.	Wichita	Sedgwick	MF	E	Plastic Film	4	18
Client Services	Lenexa	Johnson	OF/CC	N	Collection Agency	3	160
Spectra Composites	Columbus	Cherokee	DW	N	Composite Materials	2	
Airbus North American Engineering Inc.	Wichita	Sedgwick	MF/OF/RD	E	Aircraft	2	80

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expanded

- Capital
- Main Highways
- Int'l Airport
- Ports



# HOW SWEET IT IS ... TO BE ON TOP.



**Kiplinger's** PERSONAL FINANCE  
Top 10 Cities for  
the Next Decade

## WE MADE KIPLINGER'S TOP TEN CITIES FOR THE NEXT DECADE.

We make a lot of short lists because we offer our business community the works—ample industrial land for development, low operating costs, tax incentives, a highly skilled and educated workforce, and so much more. Here's just a sampling of the sweetness:

- 1,100 available acres, fully equipped
- Conveniently located at the confluence of major US north-south and east-west highways, as well as rail access and air transport
- Cost of doing business is 15% lower than the national average (*Moody's Economy.com*)
- All machinery and equipment is exempt from personal property taxes
- Energy costs are 24% lower than the national average (*Moody's Economy.com*)
- Two major local hospitals perform clinical trials and research
- Diverse workforce experience including manufacturing, R&D, distribution and logistics, finance and food processing
- Four major universities within a 60 mile radius with a combined enrollment of 60,000 and 12,000 graduates per year
- Located in the Kansas City Regional Animal Health Corridor, the world's largest concentration of the animal health industry
- Home to one of the world's leading animal nutritional research centers

To find out more about why Topeka could be your "sweet spot," contact Steve Jenkins at 785.234.2644 or [sjenkins@TopekaChamber.org](mailto:sjenkins@TopekaChamber.org).



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