



# CONNECTICUT

Connecticut Dept. of Econ.  
and Cmty. Development  
505 Hudson St., Hartford, CT 06106  
Catherine Smith, Commissioner  
860-270-8000

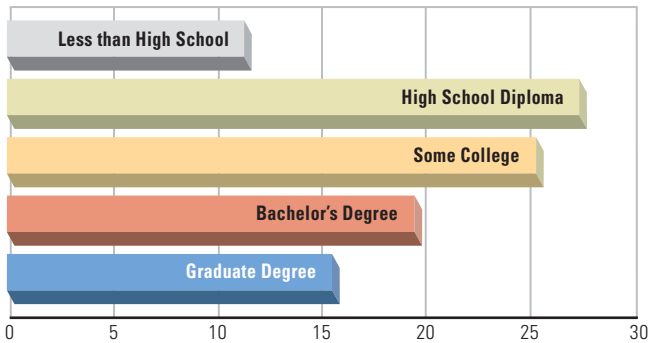
*“Connecticut is quickly becoming a place where growth industries can thrive. Whether it’s bioscience, digital media, or another emerging sector of the economy, the message that Connecticut is open for business is clearly taking hold.”*

— Gov. Dannel Malloy on October 2, 2012, commenting on Charter Communications’ announcement that it is relocating its headquarters to Stamford from St. Louis.

**Governor: Dannel Malloy (D)** [ct.gov/ecd](http://ct.gov/ecd)

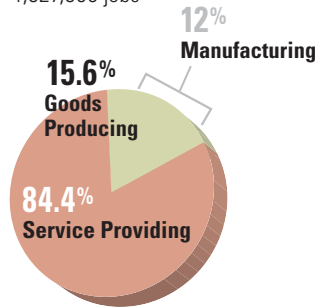
**Population 2011:** 3,580,709 **Population growth forecast 2012-2017:** 1.52% **Median household income:** \$65,415

## Work Force Education by Percentage



## Private Sector Employment

1,627,600 jobs



Mature firm tax index rank: **21**

New firm tax index rank: **30**

Manufacturing Capex

2011 (34): **\$1,273,972**

Manufacturing Capex

on buildings and other

structures (33): **\$174,011**

Avg. industrial retail electricity

price (cents/kwh): **12.97**

Avg. annual pay in mfg.: **\$71,763**

Median age: **40.3**

Right-to-work state? **NO**

## Legislative Update

• Gov. Dannel Malloy in January signed an Executive Order to create a nine-member Governor’s Business Tax Policy Review Taskforce. The taskforce’s mission is to review the state’s business tax policies to ensure that Connecticut is getting the maximum return on its investments, with an eye toward policies that will make the state even more competitive for future job growth. The taskforce is jointly headed by Commissioner

Catherine Smith of the Department of Economic and Community Development and Commissioner Kevin Sullivan of the Department of Revenue Services. Legislation stemming from the work of the taskforce will build on Governor Malloy’s 2011 Economic Summit and the October special session on jobs to improve Connecticut’s business tax policy and encourage business development and growth.

## Did You Know?

- According to “Enterprising States: Recovery and Renewal for the 21st Century,” a project of the U.S. Chamber of Commerce and the National Chamber Foundation, Connecticut ranks:
  - 2nd in high-speed broadband availability
  - 3rd in productivity growth
  - 5th in educational attainment and entrepreneurial activity
  - 12th in median family income
  - 14th in STEM job concentration
- The Hartford Courant, established in 1764, is the nation’s oldest continuously printed newspaper.
- The first U.S. steel mill opened in Simsbury in 1728.

## Selected Corporate Facility Projects 2012

Company	City	County	Type	New/ Exp.	Product	Investment (\$Millions)	Employment
Bridgewater Associates	Stamford	Fairfield	HQ	N	Financial Services	\$750	1,000
Dollar Tree	Windsor	Hartford	DW	N	General Merchandise	104	200
Sustainable Building Systems LLC	North Haven	New Haven	MF	N	Building Panels	97	408
Carecentrix	Hartford	Hartford	OF	E	Home Health Benefits	86	300
FedEx	Windsor	Hartford	DW	N	Package Delivery	50	80
BYK USA	Wallingford	New Haven	MF	E	Paints	47	
Frito-Lay	Killingly	Windham	MF	E	Snack Foods	38	
Advance Auto Parts	Enfield	Hartford	DW	N	Auto Parts	30	100
Alexion Pharmaceuticals	New Haven	New Haven	HQ/RD	E	Biopharmaceuticals	10	
Charter Communications	Stamford	Fairfield	HQ	N	Cable TV	10	200
Tronox	Stamford	Fairfield	HQ	N	Mineral Processing	10	100
EDAC Technologies Corp.	Plainville	Hartford	MF	N	Aircraft Parts	5	50
Simoniz USA	Rocky Hill	Hartford	MF	N	Cleaning Products	4	
Numet Machining Techniques	Orange	New Haven	MF	N	Machine Shop	3	
Columbia Elevator Co.	Bridgeport	Fairfield	MF	N	Elevator Doors	2	100
Durata Therapeutics Inc.	Branford	New Haven	RD	E	Biopharmaceuticals	2	80
Cervalis	Norwalk	Fairfield	OF	N	Data Center		
Davidson Co.	Newington	Hartford	DW	N	Food		
Gesswein	Bridgeport	Fairfield	MF	N	Tools		
J&J’s Tri-State Delivery Service Inc.	Windsor	Hartford	DW	N	Logistics		
Subway	Milford	New Haven	DW	N	Sandwiches		
United Technologies Corp.	Farmington	Hartford	MF/OF	N	Aerospace Products		
Versatile Processing Group	Bristol	Hartford	MF	N	Metal		
WinWholesale Inc.	Middletown	Middlesex	DW/OF	N	Plumbing Supplies		50

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse

N = New E = Expansion

FROM  
IDEA  
TO

**IPO**

Micheal Smith  
CEO

IPO, LLC.  
Headquarters  
Greater New Haven, CT

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127 Washington Avenue, 4th Floor West  
North Haven, CT 06473  
**203.821.3682**

Windsor,  
CT



East Granby,  
CT

## Industrial Space & Development Opportunities



**FTZ & Bradley Development  
Zone Benefits**

### Industrial Space

- 4,900 - 99,000 +/- SF available
- Warehouse & flex space
- 26' - 30' clear heights
- Abundant employee & truck parking

### "Shovel Ready" Sites

- 4 fully permitted sites
- Up to 240,000 +/- SF
- I-1 Zoning
- State Traffic Commission certificate in hand
- Additional land available for larger formats

New England Tradeport is a 600 acre master planned business park adjacent to Bradley International Airport, with excellent access to I-91 at Exit 40.

Contact: **Tim Lescalleet**  
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[tlscalleet@grifland.com](mailto:tlscalleet@grifland.com)

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