

Arizona

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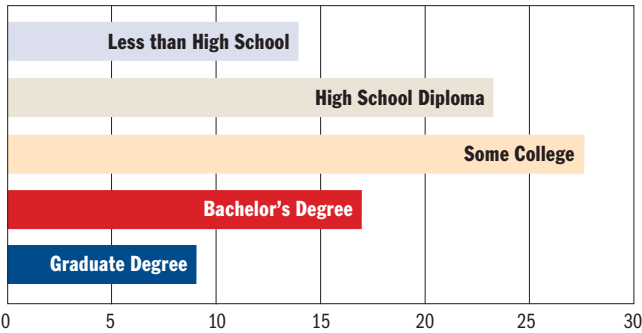


“‘Arizona Manufacturers Month’ underscores my commitment to make Arizona a world leader in technology development and manufacturing. Manufacturers play a critical role in the Arizona Comeback. Throughout [October], I look forward to highlighting and attracting new talent to this vital segment of our economy.”

— Gov. Jan Brewer on October 2, proclaiming October Arizona Manufacturers Month

Governor: Jan Brewer (R) azcommerce.com **Right-to-work state: Yes**
Population 2013: 6,588,989 **Population growth forecast 2013 thru 2018: 4.19%** **Median household income: \$56,323** **Median age: 36.2**

Work Force Education by Percentage



Rankings that Matter

GDP	20 (\$230,641*)
Business Tax Climate	22
Small Business Policy	13
Career Readiness Certificates	27 (3,198)
High School Graduation	43
Health	28

* Real GDP in US millions

Legislative Update

Legislative measures passed in 2013 that will make Arizona more business friendly, according to the Arizona Small Business Association (ASBA), include:

- Transaction Privilege Tax (TPT) reform. “This was, hands down, the biggest win for Arizona businesses, and one that will benefit Arizona’s business climate for years to come,” noted Jerry Bustamante, ASBE senior vice president for public policy,

in a July 13th commentary published in Inside Tucson Business. Bustamante also cited, among other measures unemployment insurance reform that shifts the burden of proof onto applicants who quit their jobs but claim they were fired. “It’s now up to applicants of unemployment insurance, rather than the former employer, to demonstrate they left their job involuntarily.”

Did You Know?

- The aerospace and defense (A&D) industry represented a \$1-trillion dollar global market as of 2011. A&D in Arizona currently contributes \$9 billion to the state’s economy.
- Arizona ranks fifth in the U.S. in terms of A&D employment with 94,000 direct and indirect jobs.
- Arizona A&D salaries average 83 percent higher than the average Arizonan wage. There are more than 500 direct and indirect A&D companies in the state.
- Arizona semiconductors represent six percent (\$3 billion) of the U.S. market and 23,000 jobs.
- In Arizona, employment in optics-related organizations reached 5,500 direct jobs in 2010, with 361 companies.

Selected Corporate Facility Projects 2013

Company	City	County	Type	New/Exp.	Product	Investment (\$ millions)	Employment
Vieste Energy, LLC	Glendale	Maricopa	MF	N	Waste	\$90	60
WinCo	Phoenix	Maricopa	DW	N	Groceries	78	300
CableOne, Inc.			HQ	N	Cable TV	54	27
Preferred Sands Processing	Sanders	Apache	DW	N	Industrial Sand	39	40
Macy’s Inc.	Goodyear	Maricopa	DW	E	Retail Merchandise	35	125
GoDaddy	Tempe	Maricopa	OF	N	Data Processing	27	300
General Motors	Chandler	Maricopa	RD	N	Automobiles	21	1000
JP Morgan Chase & Co.	Phoenix	Maricopa	OF	N	Financial Services	18	314
Shamrock Foods Company	Phoenix	Maricopa	MF	N	Milk	16	26
Massachusetts Mutual Life Insurance Company	Phoenix	Maricopa	OF	N	Life Insurance	15	290
Asurion	Phoenix	Maricopa	CC	N	Business Services	12	450
WM Corporate Services Inc.	Phoenix	Maricopa	CC	N	Telemarketing	12	776
Garmin	Chandler	Maricopa	MF	N	GPS	11	141
Nationstar Mortgage	Chandler	Maricopa	OF	N	Mortgages	8	1200
Direct Energy	Tempe	Maricopa	CC	N	Electric Power	7	250
Nestle Purina PetCare Company	Flagstaff	Coconino	MF	N	Pet Food	7	6
Performance Steel	Glendale	Maricopa	MF	N	Steel Mill	6	30
Union Bank, N.A.	Tempe	Maricopa	OF	N	Financial Services	5	250
ZyTech Building Systems	Glendale	Maricopa	MF	N	Trusses	4	300
Sargent Aerospace & Controls	Marana	Pima	MF	N	Machinery	2	37
Specialized Loan Servicing	Tempe	Maricopa	OF	N	Loans	2	250
STEALTH Software	Phoenix	Maricopa	HQ	N	Software	2	200
Brokers Alliance Inc.	Fountain Hills	Maricopa	OF	N	Insurance	1	114
ELRUS Aggregate Systems	Eloy	Pinal	MF	N	Mining Equipment	1	75
HJ3 Composite Technologies, LLC	Tucson	Pima	MF	N	Chemicals	1	60

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse

N = New E = Expansion

Have You Ever Thought About Locating on an **Indian Reservation?**

- Great Tax Advantages
- Below Market Lease Rates
- Substantial Utility Savings

Pinal County,
Greater Phoenix, Arizona

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