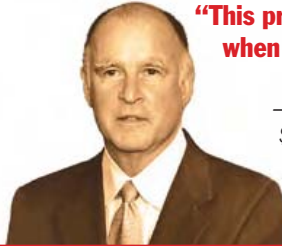


California

Governor's Office of Business & ED
1400 10th Street, 2nd Floor
Sacramento, CA 95814
 Kish Rajan, Director
 916-322-0694

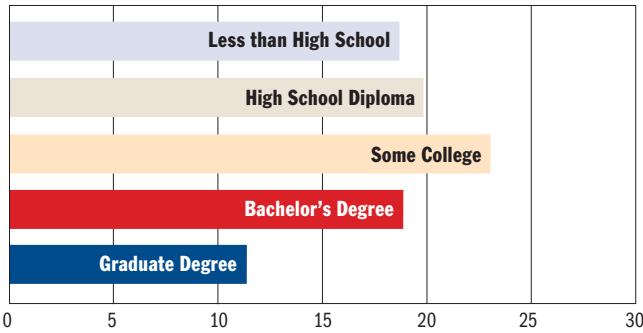


“This project is just one example of what’s possible when business leaders in two of the world’s most dynamic regions connect.”

— Gov. Jerry Brown, Jr., on April 10 in Beijing, announcing the \$1.5-billion mixed-use Brooklyn Basin investment partnership between China-based Zarsion Holdings Group Co. Ltd. and California-based Signature Development Group, which will create 10,000 jobs

Governor: Jerry Brown (D) business.ca.gov **Right-to-work state: No**
Population 2013: 38,190,482 **Population growth forecast 2013 thru 2018: 4.5%** **Median household income: \$67,423** **Median age: 35.3**

Work Force Education by Percentage



Rankings that Matter

GDP	1 (\$1,751,002*)
Business Tax Climate	48
Small Business Policy	50
Career Readiness Certificates	25 (6,280)
High School Graduation	32
Health	21

* Real GDP in US millions

Legislative Update

- AB 113 provides \$1.6 million to the Secretary of State's Office to process a backlog of business filings that had grown to over 100,000. Under California law, certain businesses, including corporations and limited liability companies, must file these documents to organize to do business, change governance structure or inform the public regarding status as a domestic or foreign corporation.
- Gov. Brown signed legislation on July 11 in San Diego that establishes the Governor's Economic Development Initiative, which will help bolster California's business climate and put Californians to work by establishing the following: (1) A

Sales Tax Exemption on all manufacturing equipment and research and development equipment purchases for biotech and manufacturing companies; (2) Hiring Credits for businesses in areas with the highest unemployment rate and poverty; and (3) California Competes Investment Incentives: The opportunity for California businesses to compete for available tax credits based on the number of jobs to be created and retained, wages paid in those jobs and other factors. The new Initiative will be funded by redirecting approximately \$750 million annually from the state's outdated and ineffective Enterprise Zone program.

Did You Know?

The BIO International Convention will be held in San Diego in 2014. The state of California is home to two of the three largest life sciences clusters in the United States — San Diego and San Francisco. According to BIO:

- California accounts for more than 28 percent of the United States biotechnology pipeline (2012 California Biomedical Industry Report).
- California biomedical firms developed 9 of the 39 new medicines approved by the U.S. Food and Drug Administration in 2011 (2012 California Biomedical Industry Report).
- Southern California's life sciences cluster employs just over 97,000 in five sectors: biopharmaceuticals, industrial biotechnology and biofuels, life sciences trade, medical devices and diagnostics, and research and lab services (2012 Southern California Economic Impact Report).
- No. 1 in federal funding: \$3.33 billion in funding from the National Institutes of Health (NIH) went to California institutions, more than any other state and 15.1 percent of total national NIH funding (2013 California Biomedical Industry Report).

Selected Corporate Facility Projects 2013

Company	City	County	Type	New/ Exp.	Product	Investment (\$ millions)	Employment
Trinchero Family Estates	Lodi	San Joaquin	MF	E	Wine	\$300	400
CaliCheese	Tulare	Tulare	MF	N	Cheese	250	220
Seagate Technology	Fremont	Alameda	RD	N	Computer Equipment	180	
RagingWire Data Center	Sacramento	Sacramento	OF	N	Data Center	90	30
Land O'Lakes	Tulare	Tulare	MF	E	Dairy Products	80	
Zuken Inc.	San Jose	Santa Clara	RD/OF/MF	N	Software	50	
Meggitt PLC	Irvine	Orange	MF/RD/OF	E	Aircraft Parts	24	500
Pacific Coast Producers	Lodi	San Joaquin	DW	N	Fruit	23	
Electronics for Imaging	Fremont	Alameda	HQ	N	Computer Equipment	21	
Lineage Logistics Holdings	Colton	San Bernardino	DW	N	Refrigerated Warehouse	21	
Portofino International Trading	Commerce	Los Angeles	OF	N	Financial Services	9	
FreshPoint	Turlock	Stanislaus	DW	E	Food	7	
Well Luck Co.	Hayward	Alameda	DW	N	Food	7	
Bolthouse Farms	Bakersfield	Kern	RD	N	Vegetables	5	
Mendota Bioenergy	Mendota	Fresno	MF	N	Biorefinery	5	100
Ring Container Technologies	Modesto	Stanislaus	MF	N	Plastics	5	24
Suning Commerce Group	Palo Alto	Santa Clara	RD	N	Appliances	5	50
L&T Precision Engineering	San Jose	Santa Clara	MF	N	Machine Shop	4	
Alpine Universal Inc.	Vernon	Los Angeles	DW	N	Building Materials	3	
Ardent Systems	San Jose	Santa Clara	MF	N	Circuit Boards	3	
Greenerprinter	Richmond	Contra Costa	MF	N	Commercial Printing	3	
Konda Capital Corp.	Orange	Orange	HQ	N	Mortgage Banking	3	
Mexpo International	Union City	Alameda	DW	N	Medical Rubber Goods	3	
MK Diamond Products	Torrance	Los Angeles	MF	E	Power Tools	3	
Honest Company	Ontario	San Bernardino	MF	N	Baby Products	2	
Ready Roast	Madera	Madera	MF	E	Almonds	1	100

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse

N = New E = Expansion

THE COUNTY OF SAN BERNARDINO

Southern California

COUNTY OF
SAN BERNARDINO



ECONOMIC DEVELOPMENT AGENCY

LOCATION, LOCATION... LABOR



SEIZE THE ADVANTAGE:

The County of San Bernardino boasts a skilled workforce of more than 900,000, and a well-funded transportation infrastructure including airports, roadways, ports and rail.

WE OFFER

- Employment Training Panel (ETP) Incentives
- Work Opportunity Tax Credit
- Local Agency Military Base Recovery Area (LAMBRA), Foreign Trade Zone, Recycling Market Development Zone (RMDZ) and Other Programs
- New State Incentives
- On-the-Job Training Incentives
- Free Customized Employment Services
- Workforce Recruitment Services

DISCOVER THE ADVANTAGES OF A SAN BERNARDINO COUNTY LOCATION

STATE OF THE COUNTY 2014

FEBRUARY 26, 2014

CITIZENS BUSINESS BANK ARENA, ONTARIO, CALIFORNIA

A Business Networking Event Not To Be Missed

www.SBCountyAdvantage.com

Janice Rutherford, Chair, Second District Supervisor | Gary Ovitt, Vice Chair, Fourth District Supervisor | Robert A. Lovingood, First District Supervisor
James C. Ramos, Third District Supervisor | Josie Gonzales, Fifth District Supervisor

Gregory C. Devereaux, Chief Executive Officer | Kelly Reenders, Economic Development Agency Administrator - Kelly.Reenders@eda.sbcounty.gov

County of San Bernardino Economic Development Agency | 385 N. Arrowhead Ave., Third Floor | San Bernardino, CA 92415 | 909.387.4700