

# Maryland

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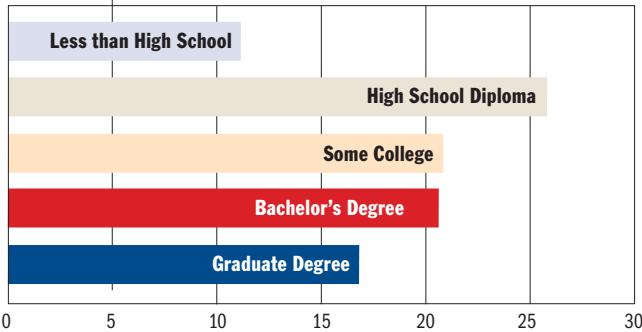


**“Isn't it interesting that you go to the boardrooms of your business people and they're unanimously in favor of raising the gas tax? And then any community meeting you go to, they're unanimously opposed to ever raising the gas tax?”**

— Gov. Martin O'Malley, Nov. 22, 2013, discussing the increase in the gas tax that will fund new transportation infrastructure in the state in a speech to the NewDEAL, an organization of pro-growth progressive elected officials he co-launched in 2011 with U.S. Sen. Mark Begich of Alaska

**Governor: Martin O'Malley (D) choosemaryland.org** **Right-to-work state: No**  
**Population 2012: 5,901,133** **Population growth forecast 2013 thru 2017: 4.15%** **Median household income: \$79,321** **Median age: 38.1**

## Work Force Education by Percentage



## Rankings that Matter

<b>GDP</b> .....	15 (\$274,930*)
<b>Business Tax Climate</b> .....	41
<b>Small Business Policy</b> .....	37
<b>Career Readiness Certificates</b> .....	45 (157)
<b>High School Graduation</b> .....	17
<b>Health</b> .....	24

\* Real GDP in US millions

## Legislative Update

Through the EARN job training program, signed into law in May, the state invests in employer-led skills training initiatives in some of its most high-demand sectors: construction, advanced manufacturing, cybersecurity and wellness.

- The transportation package signed into law in May is projected to create an estimated 57,200 jobs over the next six years, and inject \$4.4 billion into Maryland's

economy.

- The College and Career Readiness and College Completion Act of 2013 is designed to help the state advance toward its goal of 55 percent of Marylanders adults (25 and older) earning an associate's degree or higher by 2025.

## Did You Know?

- Education Week's "Quality Counts" report in 2013 named Maryland's the No. 1 public school system in the U.S. The U.S. Chamber of Commerce has now for two years in a row named Maryland the #1 State in America for innovation and entrepreneurship.
- Maryland's cybersecurity cluster encompasses more than 50 key federal facilities and 12 major military installations, and 9,500 businesses employing 140,000 people in cyber-related fields. Those people can boast an average salary of \$82,000.
- National Science Foundation figures released in December 2013 found Johns Hopkins the top institution for R&D spending in FY 2012 with \$2.1 billion in spending. The University of Maryland at College Park was 37th with \$502 million, and the University of Maryland at Baltimore was 47th with \$433 million.
- **Snapshot 1954:** In 1954 the University of Maryland became the first state university below the Mason-Dixon Line to integrate. The city of Laurel, whose population today is more than 25,000, in May that year welcomed its first dial telephones, enabling direct-dial calls.

## Selected Corporate Facility Projects 2013

Company	City	County	Type	New/ Exp.	Product	Investment (\$ millions)	Employment
CSX Transportation	Baltimore	Baltimore City	DW	N	Railroads	\$140	
PepsiCo	Columbia	Howard	DW	E	Snack Food	35	120
Asymmetric Warfare Group (AWG)	Fort Meade	Anne Arundel	HQ	E	Solution Development	30	
Knorr-Bremse	Westminster	Carroll	MF	N	Auto Parts	28	300
Miles & Stockbridge	Baltimore	Baltimore City	HQ	E	Attorneys	16	
Prometric	White Marsh	Baltimore	OF	N	Educational Training	12	100
Pier 1 Imports	Aberdeen	Harford	DW	E	Home Furnishings	5	
Land Sea Air Manufacturing	Westminster	Carroll	OF/DW/MF	N	Aerospace	4	30
Michigan Manufacturing Int'l	Stevensville	Queen Anne's	HQ/MF/DW	E	Machined Parts	4	
xG Health Solutions	Columbia	Howard	HQ/OF	E	Health Care	2	100
GP Strategies	Columbia	Howard	HQ	N	Consultants	1	
Amazon.com	Baltimore	Baltimore City	DW	N	Retail Merchandise		1,000
Emergent BioSolutions	Gaithersburg	Montgomery	MF	E	Pharmaceuticals		130
Federal Resources Supply	Stevensville	Queen Anne's	HQ	E	Environmental Hazard Kits		60
Music & Arts	Frederick	Frederick	DW	N	Music Instruments		40
AFP Logistics	Baltimore	Baltimore City	DW	N	Lumber		
ASRC Federal Holding Co.	Beltsville	Prince George's	HQ	N	Aircraft		
Clorox Co.	Aberdeen	Harford	DW	N	Soap		
Creative Recycling	Elkridge	Howard	DW	E	Electronics Recycling		
Diamond Comic Distributors	Hunt Valley	Baltimore	DW	N	Books		
Gilbert Foodservice Inc.	Jessup	Howard	DW	N	Food		
Global Experience specialists	Halethorpe	Baltimore	MF	N	Fixtures		
Kenco Corp.	Perryman	Harford	DW	N	Logistics		
Reliable Churchill	White Marsh	Baltimore	DW	N	Wine		
Uni-Select USA	Upper Marlboro	Prince George's	DW	N	Auto Parts		
Universities Space							
Research Association (USRA)	Columbia	Howard	HQ	E	Professional Organization		
Zenith Global Logistics	Aberdeen	Harford	DW	N	Home Furnishings		

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expansion



# Cecil County

## Maryland's Gateway to Innovation



- Strategically located between Philadelphia and Baltimore
- Home to Industry Leaders:  
W.L. Gore, Terumo Medical, ATK
- Proximity to:  
Port of Baltimore, International Airports, University R&D

- **Over 2,000 available acres located in Enterprise Zone**
- **Shovel Ready Sites available from 1-100+ acres**
- **Fast-track permitting, Foreign Trade Zones**
- **Cecil Business First! Retention Program**
- **TEA Certified Sites Available**



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