

# Missouri

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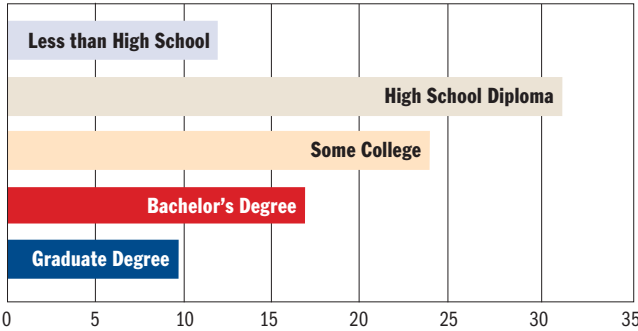


**“This problem — unique to this region — of taking jobs that already exist and treating them as if they’re brand new, is the result of a flaw in the incentive programs in both states ... and all of us have a shared responsibility to fix it ... This so-called ‘border war’ between our two states has gone on long enough.”**

— Gov. Jay Nixon, Nov. 12, 2013, announcing in Kansas City his plan to end the incentives war between the two states

**Governor: Jay Nixon (D) ded.mo.gov** **Right-to-work state: No**  
**Population 2012: 6,045,991** **Population growth forecast 2013 thru 2017: 2.8%** **Median household income: \$51,460** **Median age: 38.1**

### Work Force Education by Percentage



### Rankings that Matter

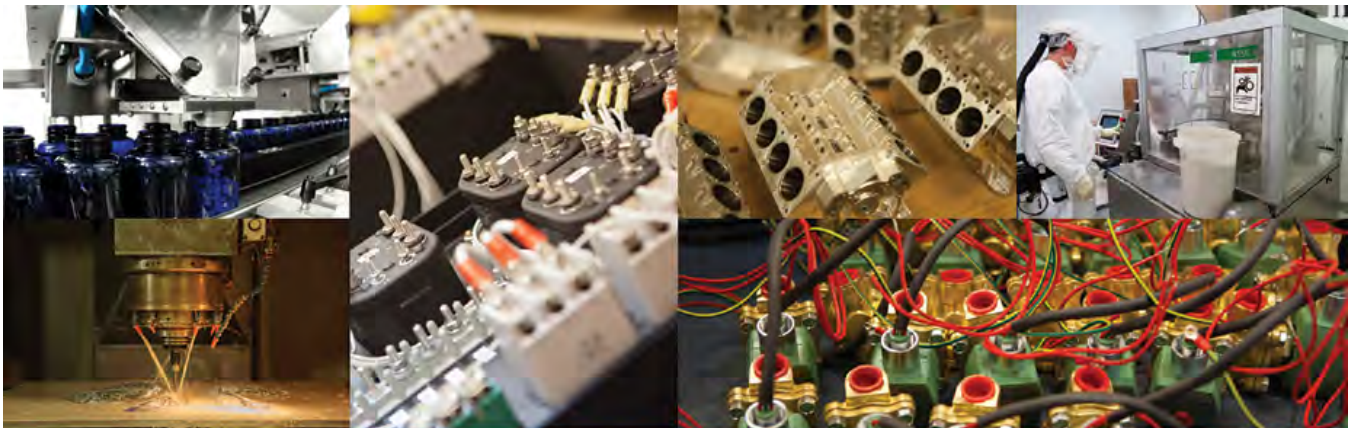
GDP	22 (\$221,702*)
Business Tax Climate	16
Small Business Policy	26
Career Readiness Certificates	14 (38,052)
High School Graduation	8
Health	39

\* Real GDP in US millions

### Legislative Update

- On Dec. 10, 2013, Gov. Jay Nixon signed into law a \$1.7-billion tax incentive package to lure Boeing to produce the 777X in Missouri.
- A new law adopts an elective, single-sales factor apportionment, now giving taxpayers with multi-state activities three apportionment options.
- “Missouri Works” will streamline a number of existing incentive programs while

- enabling job-creation projects to qualify for higher potential benefits.
- Effective Jan. 1, all businesses will be required to pay a minimum \$7.50 hourly rate, as a result of an automatic escalator clause in a 2006 law.
- Gov. Nixon's veto of a corporate tax reform measure was sustained in Sept. 2013. The Missouri Chamber has vowed to try again in 2014.



• Branson Commerce Park (Missouri Certified Site) • The Mountain Data Center Complex • Branson Airport (7,140 ft. runway) • Foreign Trade Zone (FTZ) • Enhanced Enterprise Zone (EEZ)

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### TARGETED INDUSTRIES

**FINANCIAL/BUSINESS SERVICE INDUSTRIES:** NAICS 518210 - Data Processing, Hosting and Related Services, NAICS 524290 - Third-Party Administrators & Insurance Claims Adjusters, NAICS 561110 - Office Administrative Services, NAICS 561410 - Document Preparation Services, NAICS 561422 - Telemarketing and Call Centers  
**MANUFACTURING:** NAICS 326111 - Plastic Bag and Pouch Manufacturing, NAICS 326112 - Plastics Packaging and Sheet Manufacturing, NAICS 331222 - Steel Wire Drawing, NAICS 332322 - Sheet Metal Work Manufacturing, NAICS 332911 - Industrial Valve Manufacturing, NAICS 333995 - Fluid Power & Actuator Manufacturing, NAICS 336999 - All Other Transportation Equipment Manufacturing