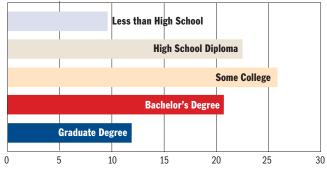
Washington

Washington State Department of Commerce 2001 Sixth Avenue, Suite 2600 Seattle, WA 98121 Alison Clark, Managing Director 206-256-6100

Governor: Jay Inslee (D) choosewashington.com

Population 2013: 6,933,534 Population growth forecast 2013 thru 2018: 4.42% Median household income: \$64,061 Median age: 37.2

Work Force Education by Percentage



Legislative Update

- In November, Washington state lawmakers passed an \$8.7 billion tax incentive package during a special session of the legislature in an attempt to keep Boeing's 777x production in the state.
- The legislature met three times in 2013, with two special sessions focusing on tax incentives for Boeing and passing a large transportation package valued at approximately \$10 billion which would be financed in part by a hefty increase in the state's gas tax. By early December, the legislature still had not passed the transportation package.

Rankings that Matter

| GDP | . 14 (\$325,165*) |
|-------------------------------|-------------------|
| Business Tax Climate | 6 |
| Small Business Policy | 6 |
| Career Readiness Certificates | 29 (2,093) |
| High School Graduation | |
| Health | 14 |

* Real GDP in US millions

- Three bills from the governor's Working Washington Agenda were signed into law in July 2013: HB 1866, a bill to continue the new Joint Center for Aerospace Technology Innovation; HB 1872, a comprehensive STEM education initiative; and SB 5718, a bill to track development of MyAccount, a one-stop tax payment and licensing portal for Washington businesses.
- Following the 2012 passage of legislation to legalize marijuana sales in Washington, the state's Liquor Control Board passed rules for the recreational sale of pot in November 2013.

Did You Know?

- Washington State received \$2 million from the U.S. Depart of Energy SunShot Initiative, a program to make rooftop solar installations more accessible, faster and affordable for citizens.
- Washington set up three new Innovation Partnership Zones (IPZs) designed to spur regional economic growth in the manufacturing, global health and technology sectors. Washington has 18 IPZs throughout the state to encourage collaboration and innovation through training and sharing best practices.
- According to a study released in November 2013, the maritime industry in Washington State generated a total of \$30 billion in direct, indirect and induced revenues in 2012 and creates over 148,000 jobs.
- Washington was named one of the top 10 states for energy efficiency on the 2013 State Energy Efficiency Scorecard released by the American Council for an Energy-Efficient Economy (ACEEE).

Selected Corporate Facility Projects 2013

| Company | City | County | Туре | New/ Exp. | | Investment (\$ millions) | Employment |
|------------------------------|----------------|-----------|-------|--------------|----------------------|-----------------------------|------------|
| Amazon | Seattle | King | OF | Е | Retail Merchandise | \$266 | 12,000 |
| SGL Automotive Carbon Fibers | Moses Lake | Grant | MF | Е | Carbon | 100 | |
| Targa Sound Terminals | Tacoma | Pierce | MF | Е | Petroleum | 80 | |
| Niagara Bottling Inc | Frederickson | | MF | Ν | Bottled Water | 50 | 36 |
| AstaReal Technologies/ | | | | | | | |
| Fuji Chemical Industry | Moses Lake | Grant | MF | Ν | Supplements | 30 | 45 |
| Odom Corporation | Spokane | Spokane | DW | Е | Beverages | 20 | 173 |
| URM Stores Inc. | Spokane | Spokane | DW | Е | Food | 4 | |
| Omohundro | Port Orchard | Kitsap | MF | Ν | Reflectors | 3 | 40 |
| Scafco Grain Systems | Spokane Valley | | OF/DW | Е | Farm Machinery | 3 | |
| US Mat Systems | Winton | Chelan | MF | Ν | Mat System for Oil F | Rigs 2 | 100 |
| Vivint | Liberty Lake | Spokane | 0F | Ν | Home Automation | 1 | 400 |
| State Farm | Tacoma | Pierce | OF | Е | Claims | 1 | 253 |
| Booking.com | Bellevue | King | CC | Ν | Customer Care | | 350 |
| BE Aerospace | Everett | Snohomish | MF | Ν | Aerospace Parts | | 100 |
| Umbra | Everett | Snohomish | RD | Е | Aerospace | | 100 |
| Mtorres | Everett | Snohomish | MF | Е | Aerospace Parts | | 20 |
| American Steel | Kent | King | DW | Ν | Metal Service Cente | er | |
| Boeing | Everett | Snohomish | 0F | Ν | Aircraft | | |
| Dart Container | Tacoma | Pierce | MF | Ν | Food Containers | | |
| FastCap | Ferndale | Whatcom | MF | Ν | Plastic Products | | |
| GB Auctions | Auburn | King | DW | Ν | Automobiles | | |
| Integra Telecom | Vancouver | Clark | OF | Ν | Telecommunication | S | |
| Paccar | Algona | KING | MF | Ν | Trucks | | |
| RealNetworks | Seattle | King | 0F | Ν | Software | | |
| State Farm | Tacoma | Pierce | 0F | Ν | Insurance | | |
| Zulily | Seattle | King | DW | Ν | Retail Merchandise | | |

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse

N = New E = Expansion

"This is an incredibly valuable industry and we need to do everything humanly possible we can to protect and grow our position. To do this, we must act boldly."

 Gov. Jay Inslee, speaking about the aerospace industry in remarks made at the Governor's Aerospace Conference, October 2, 2013

Right-to-work state: No

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CENTENNIAL INDUSTRIAL PARK: 108 ACRES READY FOR BUSINESS



TOP 5 REASONS TO DO BUSINESS AT THE PORT OF VANCOUVER USA

- 1. AVAILABLE LAND
- 2. LOW LEASE AND LAND PRICES
- 3. TRANSPORTATION ACCESS RIVER, RAIL, ROAD AND AIR
- 4. SKILLED WORK FORCE
- 5. LOW TAXES AND COST OF LIVING

ADVANTAGED SUPPLY CHAIN

