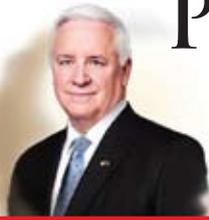


# PENNSYLVANIA

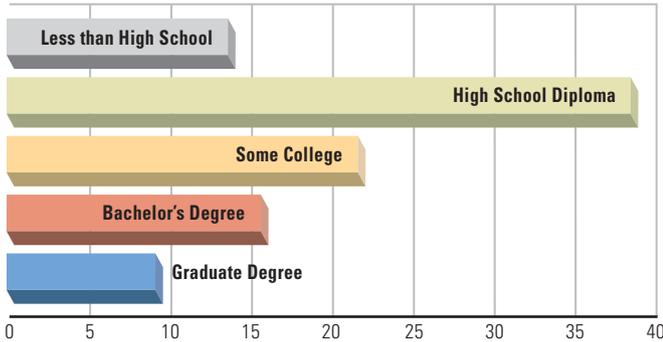


**Pennsylvania Dept. of Cmty. & Econ. Dev.**  
**400 North St., 4th Floor**  
**Harrisburg, PA 17120**  
 George Cornelius, Secy.  
 866-466-3972

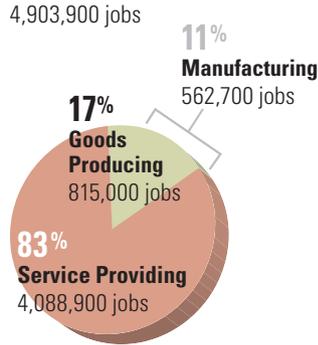
**Governor: Tom Corbett (R) newpa.com**

**Population 2010: 12,625,200 Population growth forecast 2010-2014: 1.81% Median household income: \$53,544**

## Work Force Education by Percentage



## Private Sector Employment



## 2010 New Economy Index Rankings

Overall: **22**

Immigration of Domestic and Foreign Knowledge Workers: **16**  
 Manufacturing Value-Added: **16**  
 Export Focus of Manufacturing and Services: **31**  
 Industry Investment in R&D: **11**

Median Hourly Wage for Production Occupations: **\$15.53**  
 Right-to-work state? **NO**

## Did You Know?

- Mark Group, one of Europe's biggest home energy efficiency companies, announced in October that it would establish its U.S. headquarters at the Philadelphia Navy Yard, home to the new Greater Philadelphia Innovation Cluster for Energy Efficient Buildings. Incentives included a \$2-million Pennsylvania Industrial Development loan, a \$500,000 opportunity grant and a \$638,000 job creation tax credit. The U.K.-based firm expects to

hire nearly 320 workers in Philadelphia over the next three years.

- According to Hickey and Associates, Pennsylvania offers 37 different incentive programs.
- Pennsylvania does not levy or collect taxes on real estate or personal property. Its corporate income tax rate is 9.99 percent, and its sales and use tax is at 6 percent.

## Selected Corporate Facility Projects 2010

Company	City	County	Type	N/E	Product	Investment (in millions)	Employment
dck Worldwide	Jefferson Hills	Allegheny	HQ	N	Heavy Construction	\$20	125
Global Tungsten & Powders Corp.	Towanda	Bradford	MF	E	Fuel Cells	10	30
Cigars International	Bethlehem	Northampton	DW/HQ	N	Cigars	10	50
Allied Technology	Pittsburgh	Allegheny	MF	N	Oil Field Machinery	8	100
Powerex Inc.	Youngwood	Westmoreland	MF/DW	E	Electronic Auto Controls	8	
Education Management Corp.	Pittsburgh	Allegheny	HQ	E	Professional Schools	6	600
Huntington Bank	Pittsburgh	Allegheny	HQ	N	Banking	5	
Fulton Financial Corp.	Lancaster	Lancaster	HQ	N	Financial Services	1	
Lennox International	Middletown	Dauphin	MF	N	HVAC	1	31
American Axle & Manufacturing	Lancaster	Lancaster	MF	N	Axles		

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expanded

## Legislative Update

- Pennsylvania, home to the Marcellus Shale natural gas gold rush, remains the only state without a severance tax on natural gas. Yearlong efforts to arrive at a compromise measure to implement such a tax were not successful. Gov.-elect Tom Corbett opposes such a tax, though Marcellus Shale Coalition leaders have said they would support a tax as long as it does not deter continuing investment. Penn State University research has concluded that shale drilling will have helped create 88,000 jobs in Pennsylvania by the end of 2010.

- Legislative leaders held the line on tax increases in the 2010-11 state budget. In response to a question in the Pennsylvania chamber of Business & Industry's annual economic survey, 62 percent of 648 respondents said the state's tax structure was a major deterrent to doing business in the state, laying most of the blame on the corporate net income tax rate and the property tax.



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