



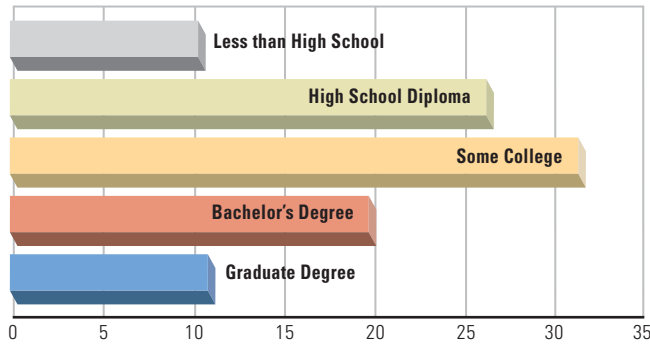
KANSAS

Kansas Dept. of Commerce
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Topeka, KS 66612
 Pat George, Secretary of Commerce
 913-345-8347

"HB 2134 helps ensure certainty of benefits for legitimately injured workers while also offering protection from litigation for employers. It provides cost-certainty for employers, allowing them to invest in job creation." — Gov. Sam Brownback

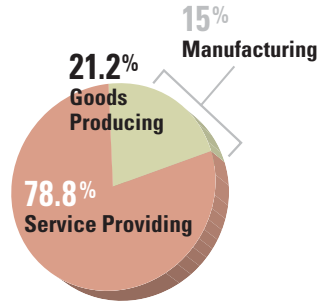
Governor: Sam Brownback (R) kansascommerce.com/kbiz
Population 2011: 2,871,238 **Population growth forecast 2012-2017: 2.43%** **Median household income: \$46,147**

Work Force Education by Percentage



Private Sector Employment

1,352,500 jobs



Mature firm tax index rank: **47**
 New firm tax index rank: **48**
 Manufacturing Capex 2011 (22): **\$2,499,926**
 Manufacturing Capex on buildings and other structures(10): **\$718,515**
 Avg. industrial retail electricity price (cents/kwh): **6.98**
 Avg. annual pay in mfg.: **\$49,780**

Median age: **36.3**
 Right-to-work state? **YES**

Legislative Update

- Senate Bill 193 will expand the Promoting Employment Across Kansas (PEAK) program and make several changes in High Performance Incentive Program (HPIP) tax credits, including extending the carry-forward period from 10 to 16 years.
- Senate Bill 196 will establish a new state income tax deduction known as "expensing" for certain qualified investments; repeal or phase out a

number of existing state income tax credit and sales tax exemptions; repeal the Kansas Economic Opportunity Initiative Fund (KEOIF); and create a new fund, the Job Creation Program Fund (JCPF).

- Workers' comp bill HB 2134 enacts various reforms, including ending payment of unwarranted claims by raising the threshold required for an incident to be compensable under the Workers Comp. Act.

Did You Know?

- In October the Great Plains Development Authority held a formal ceremony celebrating the transfer of much of the former Kansas Army Ammunition Plant and marking the beginning of the effort to attract economic activity to the 6,800-acre Great Plains Industrial Park in Parsons, Kan., after seven years of redevelopment work.
- According to National Science Foundation figures released in November, the University of Kansas in Lawrence ranked 71st in total R&D spending in FY 2011, at just over \$302.6 million, a 13-percent jump over the previous year's total. Kansas State University in Manhattan ranked 114th, with just over \$169 million.
- The Mississippian Lime formation in south central Kansas is among the newest hot spots in the shale oil and gas boom. According to independent website Shale Reporter, SandRidge Energy alone plans to punch more than 5,000 wells in Kansas over the next dozen years.

Selected Corporate Facility Projects 2012

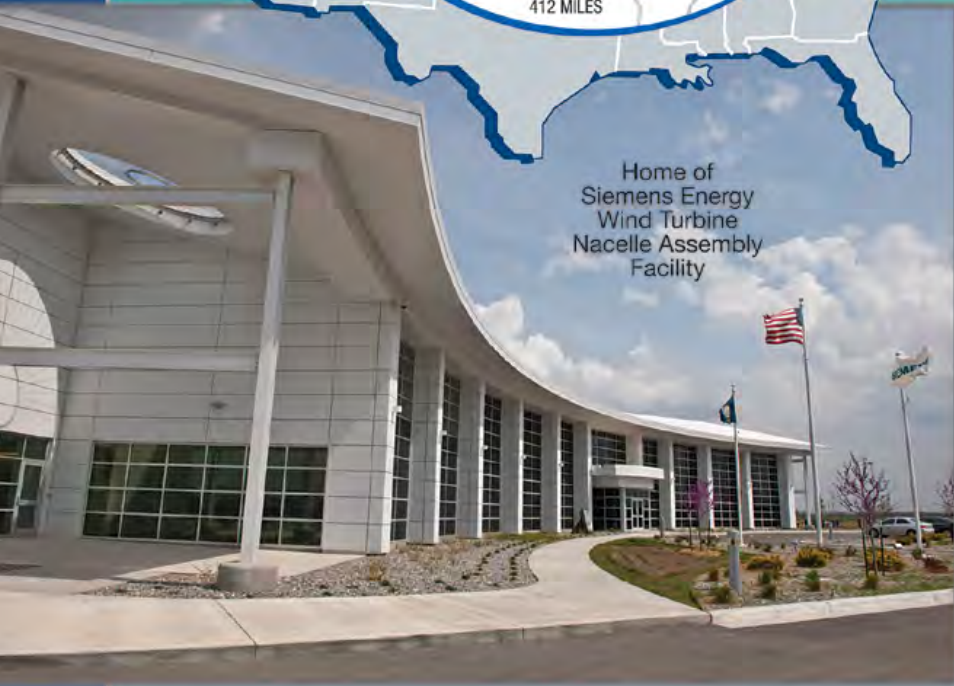
Company	City	County	Type	New/Exp.	Product	Investment (\$millions)	Employment
Bombardier Learjet	Wichita	Sedgwick	MF	E	Aircraft Parts	\$600	
NetApp	Wichita	Sedgwick	MF	E	Computer Storage Devices	85	400
CoSentry	Lenexa	Johnson	OF	N	Data Center	32	60
Kansas Dairy Ingredients	Hugoton	Stevens	MF	N	Dairy Products	20	
McLane Foodservice	Shawnee	Johnson	DW	E	Groceries	17	
Xpedx/International Paper	Edwardsville	Wyandotte	DW	N	Paper	11	180
Webco Manufacturing	Olathe	Johnson	MF	E	Sheet Metal	10	
Epiq Systems	Kansas City	Wyandotte	HQ	E	Software	8	
Ceva	Lenexa	Johnson	MF/RD	E	Veterinary Pharmaceuticals	7	25
Zell-Metall	Lenexa	Johnson	MF	E	Plastic Products	4	
Atlas Aerospace	Wichita	Sedgwick	MF	E	Aircraft Parts	3	
Hantover	Overland Park	Johnson	DW	N	Durable Goods	3	39
Jacam Chemicals	Sterling	Rice	MF	E	Chemicals	3	
Metal Panels Inc.	Kansas City	Wyandotte	MF	N	Metal Panels	3	12
ServiceLink	Overland Park	Johnson	OF	E	Mortgages	3	130
Exide Technologies	Salina	Saline	MF	E	Batteries	2	100
Kuckelman, Torline, Kirkland & Lewis	Overland Park	Johnson	OF	N	Lawyers	2	14
Asset LifeCycle	Topeka	Shawnee	DW	N	Electronic Parts		
Autozone Development	Bonner Springs	Wyandotte	DW	N	Auto Parts		
Colgate Palmolive Co.	Topeka	Shawnee	MF	N	Soap		
Comprehensive Logistics	Kansas City	Wyandotte	DW	N	Logistics		
Eleven-O-Eleven Co.	Lenexa	Johnson	DW	N	Convenience Stores		
Encompass Consulting Group	Lenexa	Johnson	OF	N	Consultants		
Interconnect Devices	Kansas City	Wyandotte	OF/MF	N	Semiconductor Machinery		
National Union Fire Insurance Co. of Pittsburgh	Olathe	Johnson	OF	N	Insurance		
Netsmart Technologies	Overland Park	Johnson	HQ	N	Health Care IT		80

MF = Manufacturing OF = Office HQ = Headquarters RD = Research & Development CC = Contact Center DW = Distribution/Warehouse N = New E = Expansion

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